



Developing Customer Relationships

City Building is committed to "Building a Sustainable Future" for our customers, clients and partners.

Our values, which are embraced by all our employees, are:

- Excellence:** to deliver quality in everything we do.
- Honesty:** to promote at all times honesty in our communication with all stakeholders promoting partnerships and sustainability.
- Ambition:** to do more for our customers, clients and partners and provide more opportunities for our employees and stakeholders as part of our change and growth strategies, succession planning and sustainability.
- Trust:** to be trusted by our employees, customers, clients and partners.
- Community:** to build more sustainable communities through social, economic and community engagement.

Our customers' expectations are paramount in our activities. We use customer Feedback as an opportunity to improve our service and we believe customers should be kept informed about any changes being implemented.

Some of our customer feedback has resulted in the following improvements:

Feedback	Action
During refurbishment works at the "Wingets" project in Glasgow, residents raised concerns that specifications for the improvements in their homes did not include renewing plasterwork.	These concerns were raised on their behalf by our teams with their Landlord which resulted in a positive outcome of changing the specifications by adding the renewal of plasterwork in all properties.
As a result of the implementation of new Legislation our teams were commissioned to install Thermostatic Mixing Valves (TMV's) in various properties. As part of this installation new Bath panels were being fitted. Customers raised issues with the impact of access to under their baths via these new panels.	Our manufacturing division's Design Team worked with customers to re-design the bath panels to ensure easier access for installation, servicing and any repairs which also reduced their original cost and any impact of disruption to our customers.

Feedback	Action
A customer required an out of hours breakdown service covering schools within the City to avoid disruption to the school day for the City's pupils.	Our Mechanical and Engineering Section introduced new shift patterns for our Engineers to ensure the service was provided when required and to avoid disruption to the educational delivery to our City's school pupils all within budget.
The safety of our apprentices attending our Training College in Queenslie was raised due to an alteration in timing of local public transport.	To avoid our apprentices taking unnecessary safety risks in crossing roads to meet the new public transport timetables we arranged a change in finish time to ensure their safety.
During major refurbishment works at the "Wingets" Project in Glasgow, customers raised concerns about the detrimental affect these works were having on their gardens.	Taking on board these concerns and wanting to deliver an excellent product at the end of all refurbishment works, we worked with our partners and created and trained local young unemployed people to undertake these tasks as Environmental Operatives who are now in permanent employment with City Building.